



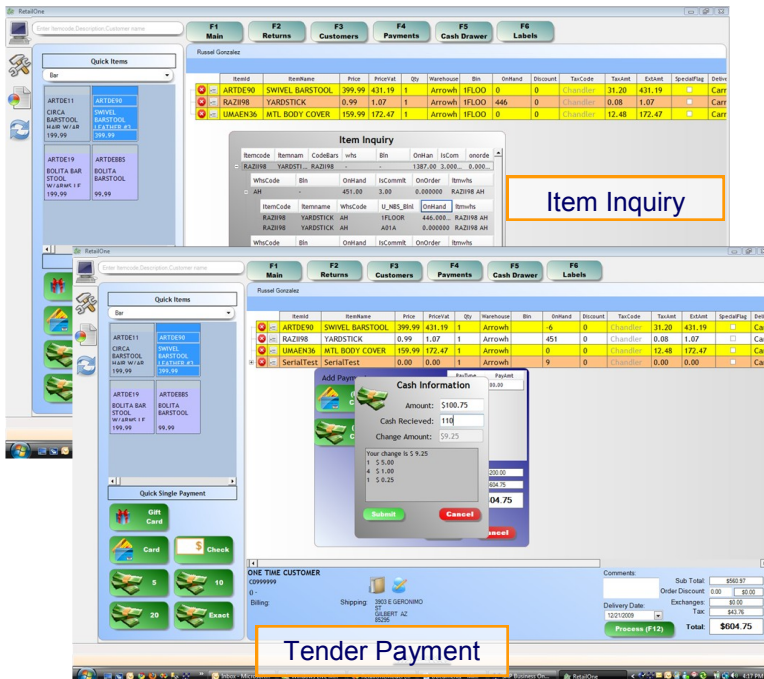
PRODUCT DATA SHEET: RETAIL ONE

Retail One handles & manages point-of-sale activities using SAP Business One as the back end. Retail One is the ideal solution for companies needing point-of-sale transaction management. Retail One allows users to add time stamps to sales transactions, integrate with all credit card types, gift cards, and customer appreciation cards, tender change, and expand to additional registers more inexpensively.

PRODUCT OVERVIEW

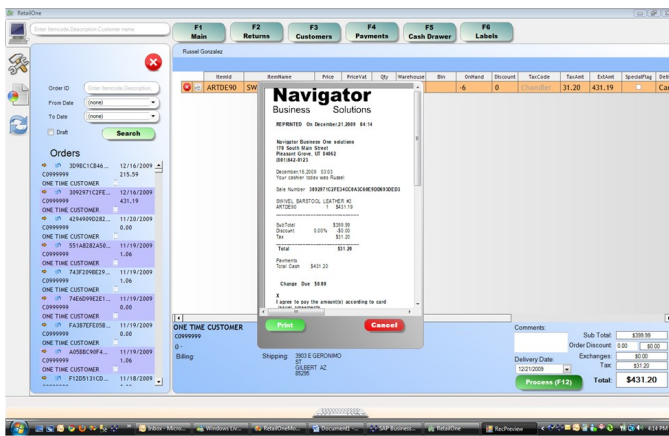
In today's competitive market place, retailers are faced with the challenge of having to meet customers' increasing expectations for better quality, faster checkout and service, while at the same time having to provide those customers with competitive bargain pricing.

The current industry trend of shifting from a product-centric to a customer-centric approach requires retailers to have a better understanding of customer purchasing history. *Retail One* for SAP Business One allows retail-focused organizations to gain in-depth, 360-degree visibility into store, vendor, customer, and merchandise data, all in one, easy to use, integrated application.

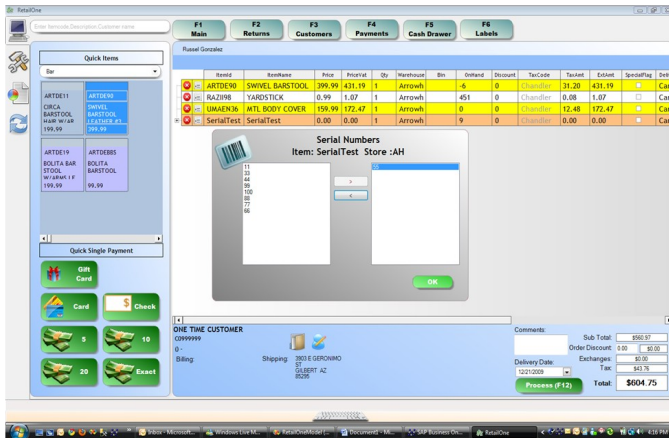


KEY PRODUCT FUNCTIONALITY

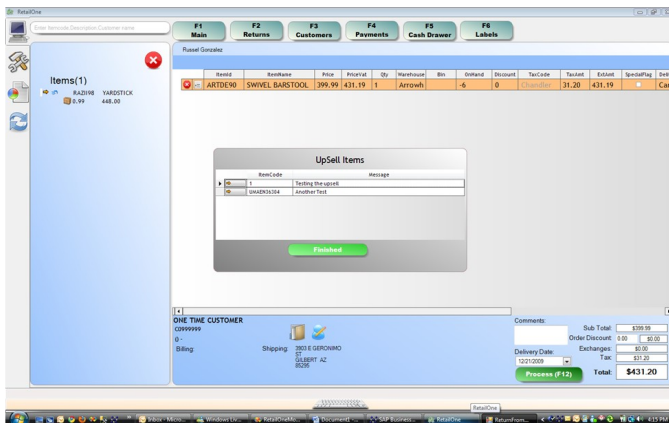
- ⇒ **Time Stamp**—each sales transaction for customer's receipt, tracking cashier's time on each register
- ⇒ **Credit Card Integration**—ensures the secure and accurate handling of credit card transactions. Real-time credit card pre-authorization is supported for all major credit cards
- ⇒ **Tender change**—assists in the making of change for cashier in a transaction. Supports refunds, gift certificates/cards, sales discounts, and multiple tender types for a single transaction
- ⇒ **View inventory**—at all locations from the register with standard SAP Business One item look-ups
- ⇒ **Multiple cash registers**—expand to multiple cash registers across multiple locations. Allows companies running SAP Business One to equip up to 10 stores with multiple registers
- ⇒ **Reconciliation**—allows the user visibility into what was received by cash, check, or credit card in order to make bank deposits, in addition to ensuring cashier count at the start and end of each shift
- ⇒ **Preferred customer card**—allows repeat customers to have discount pricing on selected sales items with "Club Card" functionality and track each customer's purchasing history
- ⇒ **On/Off-Line Access**—Online processing with off-line capabilities.



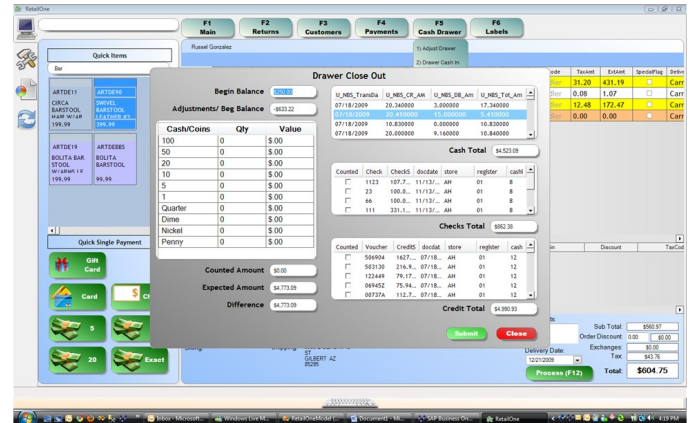
Order Confirmation



Serial Number Look-up



Up-Sell Prompt



Drawer Close Out

- PRODUCT FUNCTIONALITY (CONT'D)**
- ⇒ **Order Confirmation Email**—automatically generates and sends customers order confirmation emails regarding their purchases at the time of the transaction
 - ⇒ **Track Store Sales**—supports cross store selling
 - ⇒ **Cash Out/Cash In**—ensures that cash drawers are opened and closed out properly
 - ⇒ **Serial Numbers**—serialized items can be easily sold from within Retail One
 - ⇒ **Up Sell**—messages encouraging associates to inform customers about related products, maintenance contracts, or similar models.

TO LEARN MORE ABOUT RETAIL ONE, OR ANY OF OUR BUSINESS ONE ADD-INS, CALL US TODAY



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 ARIZONA—CALIFORNIA—COLORADO—CAROLINAS—FLORIDA—GEORGIA
 ILLINOIS—LOUISIANA—MASSACHUSETTS—MINNESOTA—MISSOURI
 NEW JERSEY—NEW YORK—OHIO—OKLAHOMA—PENNSYLVANIA
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